

# MUFG Japan Focus Growth Strategy

February 2024

## **Investment Strategy**

- Bottom up stock picking strategy, based on company interviews/fieldwork and fundamental research/analysis.
- We seek to identify exceptional companies able to sustain consistent earnings growth through economic cycles.
- The strategy seeks to outperform the market by selectively buying and holding stocks over the mid-to-long term, typically three to five years. Consequently, the turnover of our portfolio is low.
- We do not invest in stocks for purposes of managing risk against benchmarks.
- Stable earnings volatility of our holdings allows us to build a concentrated portfolio of 20-30 names.

# **Strategy Facts**

Inception Date: October 1, 2011

**Advisor:** Clearbrook Investment Consulting, LLC. **Sub-Advisor:** Mitsubishi UFJ Trust and Banking Corporation

Net Assets as of 02/29/2024: \$583.8M USD

Management Fee: 0.75%

Benchmark: TOPIX Total Return Index

### **Portfolio Characteristics**

F	Japan ocus Growth*	TOPIX Total Return Index
Number of Holdings	32	2,151
Wtd. Avg. Mkt. Cap.	(\$) 43.3B	57.7B
P/E	22.34	16.82
P/B	2.82	1.57
ROE %	14.25	11.96
Dividend Yield %	1.47	2.11

<sup>\*</sup>Based on representative portfolio

All data as of 02/29/2024 unless noted

### **Contact Information**

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### Performance (%) USD as of (02/29/2024)

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Composite	1 Mon* :	3 Mon* 6	6 Mon*	YTD*	1 Үг	3 Үг	5 Yr	7 Үг	10 Yr I	ncept
Focus Growth Gross	1.39	10.29	7.03	3.31	18.25	-4.46	4.83	5.64	8.22	7.90
Focus Growth Net	1.32	10.09	6.63	3.19	17.38	-5.17	4.05	4.86	7.42	7.10
TOPIX Total Return Index	2.48	11.48	12.85	6.55	25.27	3.20	6.94	6.32	6.56	7.21
Excess Return (Gross-TOPI)	() -1.09	-1.19	-5.82	-3.24	-7.02	-7.65	-2.11	-0.68	1.66	0.69

\*Returns for periods under one year are not annualized.

Performance data quoted represents past performance; past performance does not guarantee future results. Gross returns are presented before management and custodial fees, but after all trading expenses and reflect the investment of dividends and other income. Net returns are net of investment management fees in effect for the respective time period and are derived using the maximum highest published rate. Fees charged are at the discretion of Clearbrook. The strategy does not invest to an index. The strategy uses the (TOPIX) Total Return Index as a benchmark only. Performance may be attributable to profits from IPO securities. IPO securities have no trading history and the prices may be volatile. There is no guarantee this level of performance will be repeated. Japanese issuers and underwriters prioritize allocations of IPO securities to domestic investors; therefore, overseas investors (not based in Japan) may have less access to small and mid-cap IPO securities allocations than a domestic investor. The investment return and principal value of an investment will change so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the strategy may be lower or higher than the performance quoted. Composite data is calculated in JPY and converted to USD using the WM/Reuters Closing Spot Rates 4pm London close. The TOPIX is also converted from JPY to USD using the same exchange rate source.

# Market and Strategy Commentary: Q1: Feb 2024, USD Net Japan Markets:

- Japanese equities advanced in February, with the TOPIX Total Return Index returning +2.48% USD.
- The Japanese equity market rallied in the first half of the month, supported by the weaker yen trend and optimism that the Bank of Japan would maintain an accommodative stance after ending its negative interest rate policy. On the other hand, the U.S. long-term interest rates rose as expectations for an immediate interest cut by the Fed faded, considering solid economic indicators and remaining a reasonable level of inflation.
- In the latter half of the month, the stock market continued to advance, led by semiconductor related names, solid earnings reports from the U.S. semiconductor companies, including NVIDIA's better-than-expected quarterly results and forecast. Continuous cash inflows from foreign investors also buoyed Japanese large caps, and the Nikkei Index reaching a record high on February 22nd.

#### MUFG Japan Focus Growth Strategy:

- The strategy returned +1.32% USD, underperforming the index by 1.15%.
- The top contributor was Tokyo Electron Ltd., a leading global manufacturer of semiconductor production and FPD production equipment. The company revised its FY3/24 earnings forecasts and outlook for the global semiconductor WFE (Wafer Fab Equipment) market upwards, based on the substantial investment demand in China and rapidly growing generative AI demands.
- Another notable contributor was Fuji Electric Co., Ltd., an innovator of electric and thermal energy technologies, including sensing technologies, control technologies, power electronics technologies, and optimizing electricity. The share price rose, reflecting better-than-expected Q3 FY3/24 (Apr-Dec) earnings results, supported by the massive growth of power semiconductors for electric vehicles, solid demand for food and beverage equipment, and a sales increase of FA equipment.
- The largest detractor was Nomura Research Institute, Ltd., one of the biggest consulting service providers and Information Technology solution providers in Japan. Its Q3 FY3/24 (Apr-Dec) earnings results were in line with market expectations, supported by their domestic business. However, the stock price declined as weak demand from North America fueled worries about the earnings recovery in their overseas business.
- Nissin Foods Holdings., Ltd., one of the world's largest manufacturers of instant noodles and
  processed food products, also contributed negatively. Although its Q3 FY3/24 (Apr-Dec) earnings
  results aligned with consensus figures, the share price dropped amid concerns over a slowdown
  in earnings momentum due to sluggish sales of instant noodles in the overseas market.

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## About the Portfolio (as of 02/29/2024)

### **Returns Based Statistics vs TOPIX Total Return Index**

	One Yr	Three Yr	Five Yr	Ten Yr
Excess Return	-7.02	-7.65	-2.11	1.66
Beta	1.24	1.06	0.99	0.97
Information Ratio	-0.94	-0.99	-0.26	0.19
Sharpe Ratio*	1.15	-0.26	0.28	0.52
Tracking Error %	7.46	7.71	8.25	8.60
Std. Dev. (Portfolio) %	15.91	17.41	17.09	15.71
Std. Dev. (Benchmark) %	11.53	14.77	15.08	13.63

<sup>\*</sup> Sharpe Ratio: the risk free rate is not used in the calculation. The calculation shown here represents Portfolio Return divided by Portfolio Standard Deviation.

# Sector Diversification (%)

Sector Diversification (70)	Japan	TOPIX
	Focus Growth*	Total Return
Industrials	27.83	24.13
Information Technology	21.05	14.01
Consumer Staples	11.91	6.22
Health Care	10.18	7.27
Consumer Discretionary	9.61	12.56
Financials	8.81	18.53
Materials	5.12	5.86
Real Estate	3.62	2.00
Communication Services	0.73	7.24
Utilities	0.00	1.33
Energy	0.00	0.84
Cash & Cash Equivalents	1.14	-

<sup>\*</sup>Based on Representative Portfolio

# **Our Japan Focus Growth Investment Team**



**Shinichiro Hyogo** Lead Fund Manager 25 years experience



**Kosuke Tsuchida**Senior Fund Manager
21 years experience



**Shinichi Okada** Analyst 36 years experience



Yuichi Yokoyama Analyst 7 years experience



Yusuke Michiwaki Strategy Manager/ Analyst 11 years experience

\*Clearbrook Investment Consulting is the investment advisor to the MUFG Japan Focus Growth Strategy.

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Mitsubishi UFJ Trust and Banking Corporation (MUTB) claims compliance with the Global Investment Performance Standards (GIPS®). A complete list of firm composites and performance can be requested from Natasha Koprivica at nkoprivica@clrbrk.com or 857.919.1048. Performance numbers have been provided by MUTB and have not been verified by Clearbrook Investment Consulting.

Please see the GIPS® Compliant Performance Report for further explanation. The comparative benchmark is the TOPIX Total Return Index. TOPIX is a free-float adjusted market capitalization-weighted index that is calculated based on all the domestic common stocks listed on the TSE First Section. TOPIX shows the measure of current market capitalization assuming that market capitalization as of the base date (January 4,1968) is 100 points. One cannot invest directly in an index. Beta: systematic risk of a composite; represents sensitivity to the benchmark. Excess Return (Gross): amount that gross returns exceed relative benchmark return. Information Ratio: ratio of expected return to risk, as measured by standard deviation. Price to Book (P/B): ratio of stock price to book value. Price to Earnings (P/E): ratio of stock price to earnings. Return on Equity (ROE): net income divided by equity. Standard Deviation: measures dispersion of a set of data from its mean. Tracking Error: measures the active risk of the composite and the annualized standard deviation of the excess returns between the composite and its benchmark. Weighted Average Market Cap: total value of all outstanding shares weighted by market capitalization.

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