

MUFG Japan Focus Growth Strategy

February 2025

Investment Strategy

- Bottom up stock picking strategy, based on company interviews/fieldwork and fundamental research/analysis.
- We seek to identify exceptional companies able to sustain consistent earnings growth through economic cycles.
- The strategy seeks to outperform the market by selectively buying and holding stocks over the mid-to-long term, typically three to five years. Consequently, the turnover of our portfolio is low.
- We do not invest in stocks for purposes of managing risk against benchmarks.
- Stable earnings volatility of our holdings allows us to build a concentrated portfolio of 20-30 names.

Strategy Facts

Inception Date: October 1, 2011

Advisor: Clearbrook Investment Consulting, LLC. **Sub-Advisor:** Mitsubishi UFJ Trust and Banking Corporation

Net Assets as of 02/28/2025: \$320.4M USD

Management Fee: 0.75%

Benchmark: TOPIX Total Return Index

Portfolio Characteristics

| Focus | Japan Growth* | TOPIX Total Return Index |
|--------------------------|------------------|-----------------------------|
| Number of Holdings | 35 | 1,694 |
| Wtd. Avg. Mkt. Cap. (\$) | 47.1B | 51.5B |
| P/E | 17.23 | 14.90 |
| P/B | 2.24 | 1.39 |
| ROE % | 17.19 | 11.99 |
| Dividend Yield % | 1.93 | 2.54 |

*Based on representative portfolio

All data as of 02/28/2025 unless noted

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Performance (%) USD as of (02/28/2025)

| | | | | | | | | Since | | |
|----------------------------|----------|----------|--------|-------|-------|-------|-------|-------|-------|------|
| Composite | 1 Mon* 3 | 3 Mon* 6 | 5 Mon* | YTD* | 1 Yr | 3 Yr | 5 Yr | 7 Yr | | |
| Focus Growth Gross | -4.00 | -4.50 | -9.40 | -3.23 | -4.48 | -2.76 | 3.14 | 1.51 | 5.25 | 6.93 |
| Focus Growth Net | -4.06 | -4.68 | -9.75 | -3.36 | -5.19 | -3.48 | 2.38 | 0.75 | 4.47 | 6.14 |
| TOPIX Total Return Index | -1.13 | -0.12 | -3.35 | 0.48 | 1.90 | 5.41 | 7.46 | 3.47 | 5.79 | 6.80 |
| Excess Return (Gross-TOPI) | K) -2.87 | -4.38 | -6.05 | -3.72 | -6.37 | -8.16 | -4.32 | -1.96 | -0.54 | 0.12 |

*Returns for periods under one year are not annualized.

Performance data quoted represents past performance; past performance does not guarantee future results. Gross returns are presented before management and custodial fees, but after all trading expenses and reflect the investment of dividends and other income. Net returns are net of investment management fees in effect for the respective time period and are derived using the maximum highest published rate. Fees charged are at the discretion of Clearbrook. The strategy does not invest to an index. The strategy uses the (TOPIX) Total Return Index as a benchmark only. Performance may be attributable to profits from IPO securities. IPO securities have no trading history and the prices may be volatile. There is no guarantee this level of performance will be repeated. Japanese issuers and underwriters prioritize allocations of IPO securities to domestic investors; therefore, overseas investors (not based in Japan) may have less access to small and mid-cap IPO securities allocations than a domestic investor. The investment return and principal value of an investment will change so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the strategy may be lower or higher than the performance quoted. Composite data is calculated in JPY and converted to USD using the WM/Reuters Closing Spot Rates 4pm London close. The TOPIX is also converted from JPY to USD using the same exchange rate source.

Market and Strategy Commentary: Q1, Feb 2025 (USD Net)

Japan Markets:

- Japanese equities were down in February, with the TOPIX Index returning -1.13% USD.
- Japanese equities fell at the beginning of the month. U.S. President Trump signed an executive order on February 1st, authorizing new tariffs on imports from Mexico, Canada, and China, which led to a plunge in the Japanese equity markets. However, the markets recovered when the U.S. announced that it would delay imposing the new tariff on Mexico and Canada.
- Japanese equities started to decline in the middle of the month. Japanese long-term interest rates rose on better-than-expected preliminary GDP for Oct-Dec 2024 and remarks by a BOJ Board member. The Japanese yen strengthened versus the U.S. dollar, which weighed on Japanese equity markets. U.S. President Trump's repeated statements regarding additional tariffs further increasing concerns about the global economy.

MUFG Japan Focus Growth Strategy:

- The strategy returned -4.06% USD, underperforming the Index by 2.93%.
- The top contributor was Sony Group Corp., one of the largest home appliance and entertainment companies representing Japan. The share price reacted positively to better-than-expected Q3 FY3/25 (Apr-Dec) earnings results and an upward revision of its full-year guidance reflecting favorable earnings in the Game & Network Services segment.
- Another notable contributor was Tokio Marine Holdings, Inc., one of the world's leading diversified insurance groups mainly engaged in the property and casualty insurance business. The stock price rallied on its strong Q3 FY3/25 (Apr-Dec) earnings results. The results were supported by increased investment income and reduced expenses related to natural disasters, in addition to an upward revision of its full-year target due to the sales of its cross-shareholdings.
- The largest detractor was Recruit Holdings Co., Ltd., a provider of human resource technology, marketing media, and temporary staffing services. No announcement of an additional share buyback plan in the earnings release disappointed the market due to earlier-than-expected completion of its previous share buyback program.
- HOYA Corp, a manufacturer of electro-optics products, also contributed negatively. The share price reacted negatively to its worse-than-expected FY3/25 earnings guidance, dragged down by a margin decline in the IT business, although its Q3 FY3/25 (Apr-Dec) earnings results were in line with market expectations.

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About the Portfolio (as of 02/28/2025)

Returns Based Statistics vs TOPIX Total Return Index

| | One Yr | Three Yr | Five Yr | Ten Yr |
|---------------------------|--------|----------|---------|--------|
| Excess Return | -6.37 | -8.16 | -4.32 | -0.54 |
| Beta | 1.08 | 1.02 | 1.02 | 0.97 |
| Information Ratio | -1.99 | -1.38 | -0.52 | -0.06 |
| Sharpe Ratio [*] | -0.40 | -0.17 | 0.19 | 0.34 |
| Tracking Error % | 3.20 | 5.93 | 8.27 | 8.34 |
| Std. Dev. (Portfolio) % | 11.21 | 16.30 | 16.96 | 15.67 |
| Std. Dev. (Benchmark) % | 9.95 | 14.95 | 14.52 | 13.65 |

* Sharpe Ratio: the risk free rate is not used in the calculation. The calculation shown here represents Portfolio Return divided by Portfolio Standard Deviation.

Sector Diversification (%)

| | Japan Focus Growth* | TOPIX Total Return |
|------------------------------------|------------------------|-----------------------|
| Industrials | 24.57 | 24.78 |
| Consumer Discretionary | 18.45 | 17.89 |
| Information Technology | 17.24 | 12.68 |
| Financials | 14.34 | 15.21 |
| Consumer Staples | 8.49 | 5.86 |
| Health Care | 7.62 | 6.65 |
| Materials | 3.00 | 5.09 |
| Real Estate | 2.96 | 2.03 |
| Communication Services | 1.61 | 7.65 |
| Utilities | 0.00 | 1.29 |
| Energy | 0.00 | 0.87 |
| Cash & Cash Equivalents | 1.71 | - |
| *Based on Representative Portfolio | | |

Our Japan Focus Growth Investment Team



Shinichiro Hyogo Lead Fund Manager 28 years experience



Kosuke Tsuchida Senior Fund Manager 23 years experience



Shinichi Okada Analyst 37 years experience



Yuichi Yokoyama Analyst 9 years experience



Yusuke Michiwaki Strategy Manager/ Analyst

14 years experience

*Clearbrook Investment Consulting is the investment advisor to the MUFG Japan Focus Growth Strategy.

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Mitsubishi UFJ Trust and Banking Corporation (MUTB) claims compliance with the Global Investment Performance Standards (GIPS®). A complete list of firm composites and performance can be requested from Natasha Koprivica at nkoprivica@clrbrk.com or 857.919.1048. Performance numbers have been provided by MUTB and have not been verified by Clearbrook Investment Consulting.

Please see the GIPS® Compliant Performance Report for further explanation. The comparative benchmark is the TOPIX Total Return Index. TOPIX is a free-float adjusted market capitalization-weighted index that is calculated based on all the domestic common stocks listed on the TSE First Section. TOPIX shows the measure of current market capitalization assuming that market capitalization as of the base date (January 4, 1968) is 100 points. **One cannot invest directly in an index. Beta:** systematic risk of a composite; represents sensitivity to the benchmark. **Excess Return (Gross):** amount that gross returns exceed relative benchmark return. **Information Ratio:** ratio of expected return to risk, as measured by standard deviation. **Price to Book (P/B):** ratio of stock price to book value. **Price to Earnings (P/E):** ratio of stock price to earnings. **Return on Equity (ROE):** net income divided by equity. **Standard Deviation:** measures dispersion of a set of data from its mean. **Tracking Error:** measures the active risk of the composite and its benchmark. **Weighted Average Market Cap:** total value of all outstanding shares weighted by market capitalization.

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