

### **Investment Strategy**

We employ a thematic approach to identify attractive small cap stocks:

- Quantitative screening includes market cap and credit risk.
- Research and identify key structural and cyclical themes with the potential for superior long-term growth.
- Select small cap/micro cap companies best positioned to take advantage of these themes: companies that have pioneering business models, strength of position in industry value chain, strong management and attractive valuations.
- We apply a rigorous, ongoing sell discipline when growth prospects weaken or stock price begins to reflect underlying value.

#### **Strategy Facts**

**Composite Name:** Japan Small Cap Equity Strategy–Small Focus Composite (Japan Small Cap Equity)

**Advisor:** Clearbrook Investment Consulting, LLC. **Sub-Advisor:** Mitsubishi UFJ Trust and Banking Corporation

Composite Inception Date: October 1, 2005 Net Assets as of 06/30/2024: \$63.3M USD

Management Fee: 0.75%

**Benchmark:** Russell/Nomura Small Cap Index

## **Portfolio Characteristics**

	Japan Small Cap Equity*	Russ/Nom Small Cap
Number of Holdings	123	1,092
Wtd. Avg. Mkt. Cap. (\$	) 888.0M	1.54B
P/E	14.99	14.99
P/B	1.19	1.13
ROE %	10.56	10.40
Dividend Yield %	2.42	2.51

\*Based on representative portfolio

All data as of 06/30/2024 unless noted

## **Contact Information**

Natasha Koprivica

nkoprivica@clrbrk.com or 857.919.1048

### Clearbrook Investment Consulting

21 West 46th St, Suite 1507 New York NY, 10036

# MUFG Japan Small Cap Equity Strategy

## June 2024

#### Performance (%) USD as of 06/30/2024

		· ·								Since
Composite	1 Mon*	3 Mon*6	Mon*	YTD*	1 Yr	3 Yr	5 Yr	7Yr	10Үг	Incept
Japan Small Cap Equity Gros	s 0.86	-4.89	0.50	0.50	6.43	-2.86	7.24	6.77	10.45	9.27
Japan Small Cap Equity Net	0.80	-5.07	0.13	0.13	5.65	-3.58	6.45	5.98	9.63	8.45
Russell/Nomura Small Cap	-0.60	-5.33	-1.35	-1.35	8.45	-1.31	2.79	2.21	4.59	3.89
Excess Ret (Gross-Russ/Nor	n) 1.46	0.44	1.85	1.85	-2.01	-1.55	4.45	4.56	5.86	5.38

#### \*Returns for periods under one year are not annualized.

**Performance data quoted represents past performance; past performance does not guarantee future results. Performance shown is for the Japan Small Cap Equity.** Gross returns are presented before management and custodial fees, but after all trading expenses and reflect the reinvestment of dividends and other income. Net returns are net of investment management fees in effect for the respective time period and are derived using the maximum highest published rate. Fees charged are at the discretion of Clearbrook. The strategy does not invest to an index. The strategy uses the Russell/Nomura Small Cap Index as a comparative benchmark only. Performance may be attributable to profits from IPO securities. IPO securities have no trading history and the prices may be volatile. There is no guarantee this level of performance will be repeated. Japanese issuers and underwriters prioritize allocations of IPO securities to domestic investors; therefore, overseas investors (not based in Japan) may have less access to small and mid-cap IPO securities allocations than a domestic investor. The investment return and principal value of an investment will change so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the strategy may be lower or higher than the performance quoted. Composite data is calculated in JPY and converted to USD using the WM/Reuters Closing Spot Rates 4pm London close. The Russell/Nomura Small Cap Index is also converted from JPY to USD using the same exchange rate source.

## Market and Strategy Commentary Q2: April-June 2024, USD Net

#### Japan Markets:

- Japanese small-cap equities declined for the quarter, with the Russell/Nomura Small Cap Index returning (-5.33%) USD.
- Japanese small-cap equities fell in April (-4.94%). The market started on a negative note as the BOJ's March TANKAN survey showed worsened sentiment among large manufacturing enterprises. Expectations for the FRB's delay in the start of rate cuts also weighed on the market.
- Japanese small-cap equities moved within a small range and closed slightly up in May (+0.19%). Early in the month, the market advanced thanks to higher-than-expected companies' earnings results. However, later in the month, the market declined. As Japan's long-term interest rate reached 1.0%, financial stocks, which are generally recognized as beneficiaries of higher interest rates, supported the market while some high-priced stocks sold.
- Japanese small-cap equities fell slightly in June (-0.60%). Early in the month, U.S. economic indicators fell short of market expectations, which led to Japanese yen appreciation, weighing down the Japanese market. Late in the month, the market rebounded. Japanese yen depreciation accelerated, which led to purchases of export-driven stocks such as automobile-related stocks. However, value stocks led the recovery in the last week of the month on the back of Japan's higher interest rates. Although the market gained in the local currency base, the performance turned negative due to the weaker Japanese yen.

#### MUFG Japan Small Cap Equity Strategy:

- The strategy returned -5.07% USD, outperforming the Index by 0.26% in the quarter.
- One of the top contributors was Anest Iwata Corp., a manufacturer of compressors and painting machines.
   The share price gained on the back of its solid full-year FY3/24 earnings results and the proactive commitment to shareholder returns while maintaining its annual dividend payout ratio of 40%.
- Another notable contributor was Iyogin Holdings, Inc., a regional bank headquartered in the Shikoku area. The enhancement of shareholder returns to raise its FY3/25 total payout ratio target drove up the share price.
- Conversely, the bottom contributor was Mitsui High-tec, Inc., a manufacturer of integrated circuit lead frames and electric motor cores. The share price continued to decline due to the downward revisions of the mid-to long-term business plan (FY1/23 to FY1/25) in March and weaker-than-expected Q1 FY1/25 (Feb-Apr) earnings results due to a recovery slowdown in both the lead frame business and motor core business.
- Monex Group, Inc., a global financial services firm focused especially on online securities, also contributed
  negatively. After the October 2023 announcement of its alliance with NTT Docomo, one of Japan's largest
  carriers, the share price rose in anticipation of customer referrals from the alliance. However, the share price
  pulled back amid fading expectations for the two companies' alliance.

#### FOR INSTITUTIONAL INVESTOR USE ONLY, NOT FOR PUBLIC DISTRIBUTION

# MUFG Japan Small Cap Equity Strategy

## About the Strategy in USD as of 06/30/2024

## Returns Based Statistics (vs Russell/Nomura Small Cap)

	One Yr	Three Yr	Five Yr	Ten Yr
Excess Return %	-2.01	-1.55	4.45	5.86
Beta	1.12	1.15	1.17	1.14
Information Ratio	-0.44	-0.22	0.64	0.84
Sharpe Ratio <sup>*</sup>	0.44	-0.17	0.39	0.63
Tracking Error %	4.55	7.17	6.96	6.93
Standard Deviation (Portfolio) %	14.53	17.28	18.52	16.71
Standard Deviation (BM) %	12.43	13.80	14.88	13.46

\*Sharpe Ratio: the risk free rate is not used in the calculation. The calculation shown here represents Portfolio Return divided by Portfolio Standard Deviation.

## Sector Diversification (%)

	pan Small ap Equity*	Russ/Nom Small Cap
Industrials	23.56	25.92
Information Technology	23.01	14.44
Financials	12.53	9.75
Consumer Discretionary	12.25	15.32
Materials	9.68	11.05
Health Care	6.72	5.86
Communication Services	3.22	4.20
Consumer Staples	2.79	9.57
Real Estate	1.62	1.60
Utilities	0.60	1.76
Energy	0.00	0.53
Cash & Cash Equivalent	4.01	-

## Top Ten Holdings (%)\*

Towa Corp.	3.88
Monex Group	1.84
Jeol	1.82
Tocalo	1.71
Japan Electronic Materials	1.69
MCJ	1.66
Mitsui High-Tec, Inc.	1.65
Vertex	1.63
Techmatrix	1.59
Anest Iwata	1.58
Total	19.05

Portfolio holdings are subject to change and are not recommendations to buy or sell any security.

## Our Small Cap Investment Team



Yoshiro Mizukami, CMA Chief Portfolio Manager, Head of Japan Small Cap Equities Team

33 years experience



Yoshitaka Nagano, CMA Small Cap Manager/Analyst 25 years experience



**Kazunori Yanagimoto** Small Cap Analyst 5 years experience



**Koichi Kano** Small Cap Analyst 4 years experience

\*Clearbrook Investment Consulting is the investment advisor to the MUFG Japan Small Cap Equity Strategy.

\*Based on Representative Portfolio

This document is confidential, and may not be reproduced or provided to others without the prior written consent of MUFG. This document is for discussion purposes only. This document is not intended to form the basis of a decision to purchase or sell securities or enter into a transaction, and does not constitute an offer or a solicitation, nor any form of advice, opinion or recommendation. The opinions expressed herein have not been prepared with a view toward public disclosure under applicable securities laws or otherwise, are intended for the benefit and use of the specific recipient. Past performance does not guarantee, and is not indicative of future results. It is impossible to predict whether the value of any strategy or index will rise or fall over time. Actual performance may be lower or higher than the performance quoted. The strategy invests in small- and mid-cap companies, which may have more limited liquidity and greater price volatility than large-cap companies. Foreign securities are subject to interest rate, currency exchange rate, economic, and political risks. Such risks are particularly significant for a strategy that focuses on a single-country.

Mitsubishi UFJ Trust and Banking Corporation (MUTB) claims compliance with the Global Investment Performance Standards (GIPS®). A complete list of firm composites and performance can be requested from Natasha Koprivica at nkoprivica@clrbrk.com or 857.919.1048. Performance numbers have been provided by MUTB and have not been verified by Clearbrook Investment Consulting.

Please see the GIPS® Compliant Performance Report for further explanation. The comparative benchmark is the Russell/Nomura Small Cap Index. The Russell/Nomura Small Cap Index contains those Russell/Nomura Small Cap securities with less-than-average growth characteristics. The index contains the bottom 15% of the Russell/Nomura Total Market Index in terms of float-adjusted market cap. **One cannot invest directly in an index. Beta:** systematic risk of a composite; represents sensitivity to the benchmark. **Excess Return (Gross):** amount that gross returns exceed relative benchmark return. **Information Ratio:** ratio of expected return to risk, as measured by standard deviation. **Price to Book (P/B):** ratio of stock price to book value. **Price to Earnings (P/E):** ratio of stock price to Book (P/B): ratio of stock price to book value. **Price to Earnings (P/E):** ratio of stock price to income divided by equity. **Standard Deviation:** measures dispersion of a set of data from its mean. **Tracking Error:** measures the active risk of the composite and the annualized standard deviation of the excess returns between the composite and its benchmark. **Weighted Average Market Cap:** total value of all outstanding shares weighted by market capitalization.

\*Clearbrook Investment Consulting, LLC ("CIC") is an SEC-registered investment adviser. CIC primarily provides pensions consulting and family office advisory services for a wide variety of for-profit and nonprofit organizations. All strategy, assets under management and performance data described above refer to professional advisory services which CIC has engaged MUTB to act as subadvisor for the MUFG Japan Small Cap Equity Strategy. Fees charged are at the discretion of CIC; investment advisory fees are described in CIC's Form ADV Part 2, which is available upon request. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. A complete list of all recommendations in the MUFG Japan Small Cap Equity Strategy, within the past year are available free of charge by contacting CIC. Actual securities held in any individual account will vary and are subject to change. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. A complete list of all recommendations in the MUFG Japan Small Cap Equity Strategy, within the past year are available free of charge by contacting CIC. Actual securities held in any individual account will vary and are subject to change. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. A complete list of all recommendations in the MUFG Japan Small Cap Equity Strategy, within the past year are available free of charge by contacting Clearbrook. Actual securities held in any individual account will vary and are subject to change.

Updated 07/15/2024 Clearbrook Investment Consulting, LLC 21 West 46th St, Suite 1507, New York NY, 10036