

MUFG Japan Focus Growth Strategy

May 2023

Investment Strategy

- Bottom up stock picking strategy, based on company interviews/fieldwork and fundamental research/analysis.
- We seek to identify exceptional companies able to sustain consistent earnings growth through economic cycles.
- The strategy seeks to outperform the market by selectively buying and holding stocks over the mid-to-long term, typically three to five years. Consequently, the turnover of our portfolio is low.
- We do not invest in stocks for purposes of managing risk against benchmarks.
- Stable earnings volatility of our holdings allows us to build a concentrated portfolio of 20-30 names.

Strategy Facts

Inception Date: October 1, 2011

Advisor: Clearbrook Investment Consulting **Sub-Advisor:** Mitsubishi UFJ Trust and Banking Corporation

Net Assets as of 05/31/2023: \$599.6M USD

Management Fee: 0.75%

Benchmark: TOPIX Total Return Index

Portfolio Characteristics

Focus	Japan Growth*	TOPIX Total Return Index
Number of Holdings	30	2,157
Wtd. Avg. Mkt. Cap. (\$)	30.3B	38.4B
P/E	24.43	18.84
P/B	3.39	2.35
ROE %	12.57	10.77
Dividend Yield %	1.55	2.45

^{*}Based on representative portfolio

All data as of 05/31/2023 unless noted

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Performance (%) USD as of (05/31/2023)

Since										
Composite	1 Mon* 3	8 Mon* 6	Mon*	YTD*	1 Үг	3 Үг	5 Yr	7 Үг		
Focus Growth Gross	2.85	8.74	5.93	7.56	3.51	-0.54	0.39	4.35	8.75	7.66
Focus Growth Net	2.79	8.55	5.54	7.23	2.75	-1.28	-0.36	3.57	7.95	6.86
TOPIX Total Return Index	0.98	5.51	8.74	7.74	5.40	4.13	1.39	5.40	5.42	6.12
Excess Return (Gross-TOPI)	() 1.86	3.23	-2.81	-0.18	-1.89	-4.68	-1.00	-1.05	3.33	1.54

*Returns for periods under one year are not annualized. Performance data quoted represents past performance; past performance does not guarantee future results. Gross returns are presented before management and custodial fees, but after all trading expenses and reflect the investment of dividends and other income. Net returns are net of investment management fees in effect for the respective time period and are derived using the maximum highest published rate. Fees charged are at the discretion of HighMark. The strategy does not invest to an index. The strategy uses the (TOPIX) Total Return Index as a benchmark only. Performance may be attributable to profits from IPO securities. IPO securities have no trading history and the prices may be volatile. There is no guarantee this level of performance will be repeated. Japanese issuers and underwriters prioritize allocations of IPO securities to domestic investors; therefore, overseas investors (not based in Japan) may have less access to small and mid-cap IPO securities allocations than a domestic investor. The investment return and principal value of an investment will change so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the strategy may be lower or higher than the performance quoted. Composite data is calculated in JPY and converted to USD using the WM/Reuters Closing Spot Rates 4pm London close. The TOPIX is also converted from JPY to USD using the same exchange rate source.

Market and Strategy Commentary: Q2 May, USD (Net) Japan Markets:

- Japanese equities gained in May, with the returning +0.98% USD.
- The market started on a positive note due to continuing yen depreciation reflecting the policy divergence between the Fed and the Bank of Japan, which maintained an easing monetary policy at its meeting in late April.
- In the first half of the month, with earnings season beginning in earnest, the market was led by companies that announced better-than-expected earnings results and aggressive shareholder returns measures. In addition, foreign investors' purchases brought further gains for Japanese markets amid concerns over the government debt ceiling deal and the credit crunch in the U.S.
- Later in the month, the market continued to rise, led by the semiconductor-related stocks as
 Japanese equities reached a 33-year high. Besides expectations for improving inventory adjustments,
 a vigorous domestic investment was anticipated as Prime Minister Kishida asked executives of
 global semiconductor companies to expand their investments in Japan. Strong earnings results and
 forecasts from NVIDIA with soaring demands for generative AI also lifted semiconductor stocks.

MUFG Japan Focus Growth Strategy:

- The strategy returned +2.79% USD, outperforming the TOPIX Total Return Index by 1.80%.
- The top contributor was Ibiden Co., Ltd., a manufacturer of ceramic, housing materials, printed circuit boards, graphic specialties, and integrated circuit (IC) packages. The share price gained as the company released a new mid-term plan with significant sales and profit increases due to strong growth in cutting-edge IC package substrates.
- Another positive contributor was Tokyo Electron Ltd., a leading global manufacturer of semiconductor and FPD production equipment, which would expect demand recovery in front-end semiconductor manufacturing in 2024 onwards, although the profit in its annual management plan was below market expectation.
- Conversely, the largest detractor was Nissin Foods Holdings., Ltd, one of the world's largest
 manufacturers of instant noodles and processed food products, due to its weaker-than-expected
 annual management plan reflecting a conservative forecast for overseas demand in their instant
 noodle business and increase in capex.
- TechnoPro Holdings, Inc., one of the largest technology-focused staffing and solution services
 providers in Japan, also contributed negatively. The share price plunged as Q3 FY6/23 earnings
 results fell short of market expectations reflecting growing recruitment expenses as well as the
 number of non-utilization employees according to the increased recruitment.

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About the Portfolio (as of 05/31/2023)

Returns Based Statistics vs TOPIX Total Return Index

	One Yr	Three Yr	Five Yr	Ten Yr
Excess Return	-1.89	-4.68	-1.00	3.33
Beta	0.87	1.01	1.01	0.95
Information Ratio	-0.31	-0.51	-0.12	0.39
Sharpe Ratio*	0.21	-0.03	0.02	0.57
Tracking Error %	6.08	9.14	8.41	8.62
Std. Dev. (Portfolio) %	16.99	18.07	17.65	15.39
Std. Dev. (Benchmark) %	18.44	15.43	15.35	13.44

^{*} Sharpe Ratio: the risk free rate is not used in the calculation. The calculation shown here represents Portfolio Return divided by Portfolio Standard Deviation.

Sector Diversification (%)

(,	Japan Focus Growth*	TOPIX Total Return
Health Care	27.39	8.75
Consumer Staples	18.10	7.30
Industrials	16.30	23.97
Information Technology	14.17	14.21
Consumer Discretionary	12.43	18.06
Materials	6.83	5.59
Real Estate	3.75	1.89
Financials	0.00	10.55
Communication Services	0.00	7.56
Utilities	0.00	1.32
Energy	0.00	0.79
Cash & Cash Equivalents	1.03	-

^{*}Based on Representative Portfolio

Our Japan Focus Growth Investment Team



Shinichiro Hyogo Lead Fund Manager 25 years experience



Kosuke TsuchidaSenior Fund Manager
21 years experience



Shinichi Okada Analyst 36 years experience



Yuichi Yokoyama Analyst 7 years experience



Yusuke Michiwaki Strategy Manager/ Analyst 11 years experience



Satoshi Tanaka Analyst 7 years experience

*Clearbrook Investment Consulting is the investment advisor to the MUFG Japan Focus Growth Strategy.

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Please see the GIPS® Compliant Performance Report for further explanation. The comparative benchmark is the TOPIX Total Return Index. TOPIX is a free-float adjusted market capitalization-weighted index that is calculated based on all the domestic common stocks listed on the TSE First Section. TOPIX shows the measure of current market capitalization assuming that market capitalization as of the base date (January 4,1968) is 100 points. One cannot invest directly in an index. Beta: systematic risk of a composite; represents sensitivity to the benchmark. Excess Return (Gross): amount that gross returns exceed relative benchmark return. Information Ratio: ratio of expected return to risk, as measured by standard deviation. Price to Book (P/B): ratio of stock price to book value. Price to Earnings (P/E): ratio of stock price to earnings. Return on Equity (ROE): net income divided by equity. Standard Deviation: measures dispersion of a set of data from its mean. Tracking Error: measures the active risk of the composite and the annualized standard deviation of the excess returns between the composite and its benchmark. Weighted Average Market Cap: total value of all outstanding shares weighted by market capitalization.

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